

# **Price Lock-In Policy**

At Canine Comprehension, our dedication to transparency and fairness extends beyond the quality of our services to include our pricing policies. We recognize the importance of providing clarity and consistency to our valued clients. To ensure fairness and affordability for all our services, we have implemented a Price Lock-In Policy. This policy offers transparency, predictability, and peace of mind to our clients, aligning with our commitment to delivering exceptional value while maintaining customer satisfaction.

# Yearly price rise schedule:

A 4% yearly price rise enables Canine Comprehension to manage inflation effectively, cover rising costs, invest in quality improvements, respond to market dynamics, and support sustainable growth over time.

#### **Benefits:**

- Provides school staff peace of mind by offering transparency and predictability in pricing.
- Rewards early bookings and encourages proactive engagement with our services.
- Demonstrates our commitment to fair and equitable pricing practices.

# **Policy Overview:**

**Commencement of Price Rises:** Price rises for our services will commence on 1 July, at the beginning of each financial year.

**Price Lock-In Opportunity:** Clients who book our services before the scheduled price rise date will have the opportunity to lock in the current price for their booking, regardless of when the service is provided.

**Price Lock-In Duration:** Once a service is booked and the current price is locked in, it will remain fixed for the booking duration, even if the service is provided after the scheduled price rise date. **Booking Confirmation Requirement:** To qualify for the price lock-in, clients must confirm their booking before the scheduled price rise date.

**Cancellation and Rescheduling:** Clients who have locked in the price for their booking may still cancel or reschedule their service as per our standard cancellation and rescheduling policies. However, the new price will apply if a booking is cancelled and rebooked after the scheduled price rise date.



**Notification of Price Rises:** We notify clients of all our upcoming price rises in advance (see below), ensuring they have sufficient time to make bookings and lock in the current price if desired.

# **Discounts:**

At Canine Comprehension, we offer high-quality, fairly priced and transparent services. We believe in providing consistent value to all our clients, so we do not offer discounts on our services. However, we understand the importance of affordability and predictability for our clients.

Instead of discounts, we have implemented a unique Price Lock-In Policy. This approach lets our clients secure our services at a lower price point by booking in advance. By taking advantage of this policy, clients can effectively 'lock in' the current price for future services, shielding themselves from any potential price increases that may occur over time.

This means that even as our prices may adjust annually in accordance with our Price Lock-In Policy, clients who have booked services in advance will continue to enjoy the lower, locked-in price for the duration of their booking. This provides peace of mind and financial stability, allowing our clients to plan without worrying about sudden price changes.

At Canine Comprehension, our commitment to transparency and fairness extends to our pricing policies. We believe that our Price Lock-In Policy ensures affordability for our clients and demonstrates our dedication to providing clear and consistent value in all aspects of our services."

# Implementation:

 Our administration staff will apply the current price to bookings before the scheduled price rise date. Clients will receive confirmation of their locked-in price along with their booking confirmation.

At Canine Comprehension, we strive to maintain open and honest communication with our clients, and our Price Lock-In Policy reflects our dedication to delivering exceptional service while ensuring affordability and value for money. We appreciate the trust and support of our clients and look forward to continuing to serve their needs effectively.



Please note that all prices mentioned in this publication are accurate and current as of the publishing date. While we strive to maintain the accuracy of our pricing information, please be aware that prices are subject to change without prior notice. We encourage you to contact our admin team for the most up-to-date pricing information. We appreciate your understanding and continued support.

Please contact our admin team if you have any questions or need additional clarification regarding our Price Lock-In Policy.

# Prices per service

# **School Programs and Library Programs**

2024 Price: \$3788 (inc GST)

2025 Price = \$3940.52 (inc GST)

Price Increase (4% of \$3788): \$3788 \* 0.04 = \$151.52

Previous Year's Price: \$3788

2026 Price = \$4098.14 (inc GST)

Price Increase (4% of \$3940.52): \$3940.52 \* 0.04 = \$157.62

Previous Year's Price: \$3940.52

2027 Price = \$4262.07 (inc GST)

Price Increase (4% of \$4098.14): \$4098.14 \* 0.04 = \$163.93

Previous Year's Price: \$4098.14

2028 = \$4432.55 (inc GST)

Previous Year's Price: \$4262.07

Price Increase (4% of \$4262.07): \$4262.07 \* 0.04 = \$170.48

**Individual Mentoring** 

2024 Price: \$244 (inc GST)

2025 Price = \$253.76 (inc GST)

Previous Year's Price: \$244

Price Increase (4% of \$244): \$244 \* 0.04 = \$9.76



#### 2026 Price = \$263.91 (inc GST)

Previous Year's Price: \$253.76

Price Increase (4% of \$253.76): \$253.76 \* 0.04 = \$10.15

# 2027 Price = \$274.47 (inc GST)

Previous Year's Price: \$263.91

Price Increase (4% of \$263.91): \$263.91 \* 0.04 = \$10.56

# 2028 = \$285.45 (inc GST)

Previous Year's Price: \$274.47

Price Increase (4% of \$274.47): \$274.47 \* 0.04 = \$10.98

# Dog for a Day - Whole Term, Weekly, 8 x full day visits per term

2024 Price = \$12,000 (inc GST)

# 2025 Price = \$12,480 (inc GST)

Previous Year's Price: \$12,000

Price Increase (4% of \$12,000): \$12,000 \* 0.04 = \$480

#### 2026 Price = \$12,979.20 (inc GST)

Previous Year's Price: \$12,480

Price Increase (4% of \$12,480): \$12,480 \* 0.04 = \$499.20

# 2027 Price = \$13,498.37 (inc GST)

Previous Year's Price: \$12,979.20

Price Increase (4% of \$12,979.20): \$12,979.20 \* 0.04 = \$519.17

# 2028 Price = \$14,038.30 (inc GST)

Previous Year's Price: \$13,498.37

Price Increase (4% of \$13,498.37): \$13,498.37 \* 0.04 = \$539.93

# Dog for half a Day - Whole Term, Weekly, 8 x full day visits per term

2024 Price = \$6,800 (inc GST)

2025 Price = \$7,072 (inc GST)

Previous Year's Price: \$6,800

Price Increase (4% of 6,800): 6,800 \* 0.04 = 272



#### 2026 Price = \$7,354.88 (inc GST)

Previous Year's Price: \$7,072

Price Increase (4% of \$7,072): \$7,072 \* 0.04 = \$282.88

# 2027 Price = \$7,649.08 (inc GST)

Previous Year's Price: \$7,354.88

Price Increase (4% of \$7,354.88): \$7,354.88 \* 0.04 = \$294.20

# 2028 Price = \$7,955.04 (inc GST)

Previous Year's Price: \$7,649.08

Price Increase (4% of \$7,649.08): \$7,649.08 \* 0.04 = \$305.96

# Dog for a Day - Single full-day visits per term

2024 Price = \$1500 (inc GST)

# 2025 Price = \$1560 (inc GST)

Previous Year's Price: \$1500

Price Increase (4% of \$1500): \$1500 \* 0.04 = \$60

#### 2026 Price = \$1622.40 (inc GST)

Previous Year's Price: \$1560

Price Increase (4% of \$1560): \$1560 \* 0.04 = \$62.40

# 2027 Price = \$1687.30 (inc GST)

Previous Year's Price: \$1622.40

Price Increase (4% of \$1622.40): \$1622.40 \* 0.04 = \$64.896

# 2028 Price = \$1754.79 (inc GST)

Previous Year's Price: \$1687.30

Price Increase (4% of \$1687.30): \$1687.30 \* 0.04 = \$67.492

# Dog for Half a Day - Single Half day visits per term

2024 Price: \$850 (inc GST)

2025 Price: \$884 (inc GST)

Previous Year's Price: \$850

Price Increase (4% of \$850): \$850 \* 0.04 = \$34



2026 Price: \$919.36 (inc GST)

Previous Year's Price: \$884

Price Increase (4% of \$884): \$884 \* 0.04 = \$35.36

2027 Price: \$956.27 (inc GST)

Previous Year's Price: \$919.36

Price Increase (4% of \$919.36): \$919.36 \* 0.04 = \$36.77

2028 Price: \$994.85 (inc GST)

Previous Year's Price: \$956.27

Price Increase (4% of \$956.27): \$956.27 \* 0.04 = \$38.25

**Programs Galore Package** 

2024 Price: \$11300 (inc GST)

2025 Price: \$11792 (inc GST)

Previous Year's Price: \$11300

Price Increase (4% of \$11300): \$11300 \* 0.04 = \$452

2026 Price: \$12237.92 (inc GST)

Previous Year's Price: \$11792

Price Increase (4% of \$11792): \$11792 \* 0.04 = \$471.68

2027 Price: \$12785.60 (inc GST)

Previous Year's Price: \$12237.92

Price Increase (4% of \$12237.92): \$12237.92 \* 0.04 = \$489.52

2028 Price: \$13335.12 (inc GST)

Previous Year's Price: \$12785.60

Price Increase (4% of \$12785.60): \$12785.60 \* 0.04 = \$511.42

**Experience Connections Package** 

2024 Price: \$14300 (inc GST)

2025 Price: \$14872 (inc GST)

Previous Year's Price: \$14300



Price Increase (4% of \$14300): \$14300 \* 0.04 = \$572

2026 Price: \$15444 (inc GST)

Previous Year's Price: \$14872

Price Increase (4% of \$14872): \$14872 \* 0.04 = \$594.88

2027 Price: \$16038.88 (inc GST)

Previous Year's Price: \$15444

Price Increase (4% of \$15444): \$15444 \* 0.04 = \$617.76

2028 Price: \$16656.64 (inc GST)

Previous Year's Price: \$16038.88

Price Increase (4% of \$16038.88): \$16038.88 \* 0.04 = \$641.55

**Innovative Educator Package** 

2024 Price: \$16,600 (inc GST)

2025 Price: \$17,264 (inc GST)

Previous Year's Price: \$16,600

Price Increase (4% of \$16,600): \$16,600 \* 0.04 = \$664

2026 Price: \$17,954.56 (inc GST)

Previous Year's Price: \$17,264

Price Increase (4% of \$17,264): \$17,264 \* 0.04 = \$690.56

2027 Price: \$18,673.75 (inc GST)

Previous Year's Price: \$17,954.56

Price Increase (4% of \$17,954.56): \$17,954.56 \* 0.04 = \$718.18

2028 Price: \$19,421.10 (inc GST)

Previous Year's Price: \$18,673.75

Price Increase (4% of \$18,673.75): \$18,673.75 \* 0.04 = \$746.55



#### **Travel Costs**

Canine Comprehension will assess each case individually, and travel allowance will be considered when taking on a new regional client (we do not charge travel for metropolitan areas).

# Regional areas include

Barwon South West Region, Geelong, Warrnambool, Gippsland Region, Latrobe City, Grampians Region, Horsham, Ballarat, Hume Region, Shepparton, Wodonga, Wangaratta, Loddon Mallee Region, Bendigo & Mildura.

Canine Comprehension will negotiate a fair and reasonable rate for all parties before confirming a term-length travel price upon which the agreement is made. Car travel expenses in Australia are typically based on the rates provided by the Australian Taxation Office (ATO). The ATO sets standard rates for mileage reimbursement, which cover expenses such as fuel, maintenance, insurance, and depreciation for business-related use of a vehicle.

The ATO has established a 'Cents per Kilometre Method', which allows individuals to claim a set rate per kilometre for business-related travel.

Canine Comprehension follows this method and charges ATO cents per kilometre for any regional client after 1 hour of standard travel.

# Our calculation example

A mentor lives in Sunbury, and the school where they work is in Bendigo. Google Maps - door-to-door calculates 116km / 1 hour 18 minutes drive.

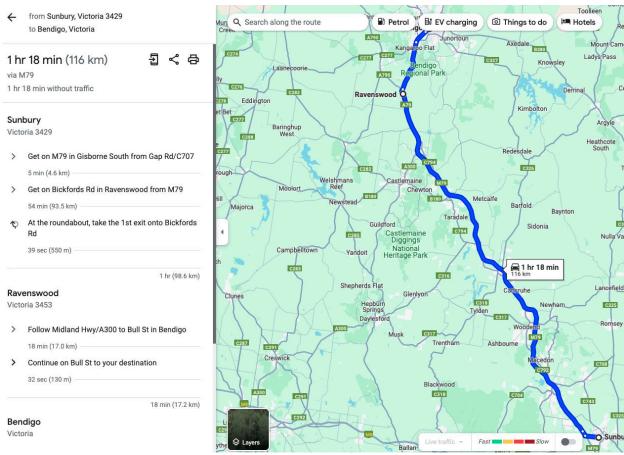
We will only charge the extra 18-minute drive outside the first hour.

Therefore, if the mentor were driving in April 2024, we would charge the client for the 17.2kms ATO price 85c per km.

.85 \* 17.2 = \$14.62

The client would be invoiced for \$14.62 each way each time the mentor visits that school.





# Conclusion

Canine Comprehension's Price Lock-In Policy reflects our commitment to delivering consistent value and exceptional service to our clients. By offering transparency, predictability, and affordability through this policy, we prioritize the needs and interests of our clients. As we continue to uphold our dedication to excellence, we invite our clients to take advantage of this opportunity to secure our services at a fixed price, shielding themselves from potential future price increases. At Canine Comprehension, we remain steadfast in our commitment to providing clear and consistent value in all aspects of our services.